

## Innovative Ideas From An Industry Leader

Industry Consulting Group, Inc. listens to the needs of the servicing industry and responds with unique solutions for our clients. We provide complete escrow tax serving designed for manufactured housing lenders and servicers. Our service includes features not found in ordinary tax service models such as:

- Value and Tax Amount Details
- Assessment Tracking
- Innovative Approvals
- Outsourcing Options
- Flexible Pricing

Contact us today to learn more about our world of options, custom designed for you!



**ICG pioneered property tax services designed specifically for the manufactured housing industry.**

**Get the property tax  
service you need today**

- **Escrow Servicing**
- **Non-Escrow Servicing**
- **Borrower Services**
- **Complete Tax Line Building**
- **Escrow Analysis**
- **Inspections/Appraisals**
- **Broker's Price Opinions (BPO)**



**Industry Consulting Group, Inc.  
Custom Property Tax Solutions**

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A World of Options

## Manufactured Home Property Tax Service



**Industry Consulting Group, Inc.**

Custom Property Tax Solutions

# A World of Difference. A World of Experience. A World of Options.



## Uncommon Service

**ICG has bridged the gap between ordinary tax service and uncommon service.**

Through 20 years of tax payment processing experience, ICG has developed a singular mission - Exceptional Customer Service. We believe that our clients are our partners. We understand our obligations to you and your customers, and are committed to them. Our focus on clients and technology provides the basis for our mission.

Exceptional customer service begins with our dedicated staff. At ICG, you talk with our people—NOT our voice-mail. Our success is the result of proven knowledge, experience, client focus, flexibility and technical ability. We provide our clients with complete accuracy, timeliness and accountability.



## Unique Solutions

**ICG couples technology and expertise to create unique property tax solutions for our clients.**

ICG has taken our best practices from our real estate servicing model and combined them with common asset tracking processes to create a revolutionary service for the Manufactured Housing Industry.

In addition to delinquent notifications and escrow reporting and payments, ICG processes begin with the sale and follow through loan payoff. Our process eliminates costly delays and errors associated with assessment, abandonment and movement of chattel and home/land properties.

Our superior knowledge of asset tracking and expertise in property tax servicing gives us the advantage in protecting your interest in properties throughout the nation.

Our manufactured housing full-feature servicing model includes:

### Assessment Tracking

- Ensures correct parcel servicing
- Identifies changes in property type
- Notification of movement or abandonment

### Detail Value and Tax Amount Breakouts

- Complete break out of Values and tax amounts for land, improvements, and total
- Improved Escrow Analysis
- Improved Customer Service

### Property Code and Tax Law Profiles

- State by State Processing Models
- Increased Loss Protection
- Reduction in Penalty & Interest Liability

### Innovative Approvals

- Flexible Formats (online, e-mail, paper, EDI)
- Client-Driven Pre-Approvals

### Outsourcing Options

- Escrow Analysis
- Assessment Tracking
- Tax Procurement and Reporting
- Tax Line Building
- Tax Payment Processing
- Delinquency Reporting
- Delinquency Notification
- Property Inspections

### Flexible Pricing

- Life of Loan
- Annual Recurring